ScopeMaster Partner Opportunities

Professional Services Opportunities for Improving IT Organisations

As professional services company working with IT leaders, you are always looking for fresh opportunities to delight your clients with tools, techniques and insight that can help them become more successful.

Unlike most tools, ScopeMaster delivers its best value on the large, risky projects, and it does so incredibly quickly. **You'll amaze your clients.** Here are some examples initiatives where we are seeing partners achieve positive results with their clients:

Helping CIOs manage a portfolio of projects
Metrics for mature software portfolio management

ScopeMaster can unlock valuable professional services opportunities to:
- Improve application planning, budgeting, and estimation.
- Improve decision-making on application modernisation.
- Improve software project assessments.
- Improve the validity and reliability of PMO reporting.
- Improve project assurance processes.
- Improve project risk assessments.
- Improve decision-making on software project budgets.
- Improve resource planning.
- Improve vendor management.

Helping Software Project Managers – be more successful
Metrics for mature software project management

Using requirements quality assurance AND functional sizing capabilities of ScopeMaster can unlock professional services opportunities to help deliver software projects faster, better and with less rework and less risk:
- Improve project estimation
- Improve project scope management
- Accelerate requirements refinement
- Improve schedule adherence visibility
- Reduce the likelihood of schedule slip

For Software Delivery Leaders
Metrics for team improvement

Using automated requirements sizing and analysis, ScopeMaster unlocks initiatives to:
- Assess and benchmark software team productivity.
- Reduce wasted work, caused by poor requirements
- Reveal productivity improvement opportunities.
- Deliver software, faster, better and with less effort

For Software Quality Professionals
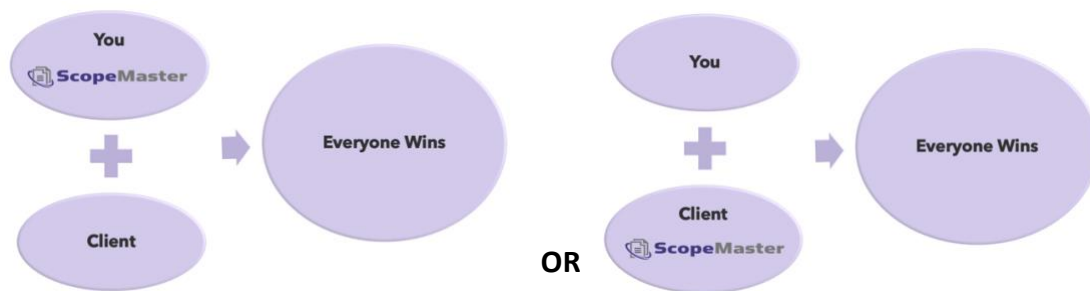Metrics for Quality Management

Using automated requirements analysis, sizing, QA and insight to:
- Reduce testing workload by driving better requirements
- Establish metrics for requirements quality and software quality.
- Establish tolerances and benchmarks for requirements and software quality
- Improve resource planning of testers
- Answer the question *"have we done enough testing yet?"*
- Discover some security risks from requirements
- Minimise production defects caused by poor requirements.

Using auto-generated tests to:
- Accelerate functional testing
- Reduce testing omissions

Whether you use ScopeMaster on your clients data or whether they use it, with. Your help and professional services, they can achieve great progress.

If you are working with IT leaders who really want to deliver software initiatives, faster, with more certainty and less waste, then get in touch today. Your clients will be delighted with the results and your business will flourish.

Visit www.scopemaster.com/contact

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